

# Service Management System



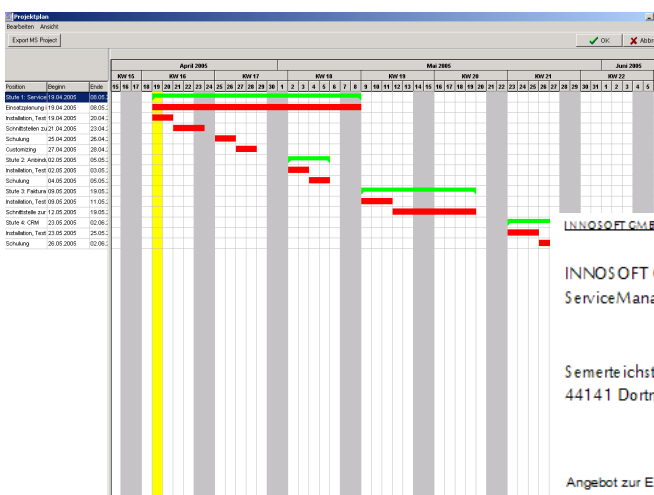
## Sales

### Functions

- Separate calculation of services and articles / parts lists
- Individual quotation forms in MS Word or as reports
- Portable onto various database systems
- Management of the versions
- Warning in case of falling below production costs
- Client/server environment and connection of the Mobile Field Service
- Individual adaptation of the user interface
- Allocation of user-dependent access rights
- Calculation components

### Benefits

- Consistency, from quotation to invoicing
- Integration of customer-specific parts lists
- Evaluation and comparison possibilities
- Calculation routines and individual calculation configuration
- Machine and customer history
- Automatic acceptance of price changes



INNOSOFT GmbH  
ServiceManagementsysteme  
Semerichstrasse 47-49  
44141 Dortmund

Angebot zur Einführung eines SMS

Angebot	
Bei Rückfragen bitte anrufen!	
Beleg-Nr.:	2 005 005 0449 / 1
Datum:	19.04.2005
Kundennummer:	000001
Telefon:	0 21 1 - 417 885 - 11
Fax-Nr.	0 21 1 - 417 885 - 29
E-Mail:	siepe@innosoftware.de www.innosoftware.de
Bearbeiter:	Walter Siepe

Pos	Bezeichnung	Menge	Einheit	E-Preis €	G-Preis €
01	Einführung Servicemanagement-System				
	Stufe 1: Servicezentrale				
	Einsatzplanung incl. 6 Lizenzen	1	Stück	3.400,00	3.400,00
	GeoMap	3	Stück	510,00	1.530,00
	Angebotswesen incl. 3 Lizenzen	1	Stück	2.900,00	2.900,00
	Statistik incl. 3 Lizenzen	1	Stück	1.250,00	500,00
	Installation, Test und Einweisung	1	Tag	780,00	780,00

## Sales

The **INNOSOFT Sales** module (Bid Management) is an integral part of the Service Management System, which provides a consistent data transfer from the quotation via the order processing through to the account rendering.

- Flexible structuring of quotation positions
  - Management of a quotation in different versions
  - Inclusion of predefined service positions and definition of project-related activities
  - Material positions with access to parts lists
  - Additional calculation of the manufacturing costs
  - Resubmission
  - Order confirmation
  - Transfer of a quotation into an order
- Simple and clear pre-calculation of complex installations or service inquiries
  - Self-definable modules for individual quotations
  - Surcharges and discounts on the quotation positions
  - Various reports for detailed evaluations
  - Specification of other costs (extras, additional equipment, etc.)
  - Compilation of an enclosure text out of freely definable standard texts
  - Article prices and seasonal prices can be mapped in various languages

After the conversion of a quotation into an order the planned services are being transferred as assignment bars into the corresponding container of the Resource Planning.



**INNOSOFT** GmbH • Martin-Schmeißer-Weg 15 • D-44227 Dortmund (Germany)

☎ +49 (0) 231 – 427 885 0 • 📠 +49 (0) 231 – 427 885 29 • E-Mail: [info@innosoft.de](mailto:info@innosoft.de) • Internet: [www.innosoft.de](http://www.innosoft.de)